# VasoHealthcareIT

# **Customer Profile: Orthopaedic Associates of Rochester**



# ORTHOPAEDIC ASSOCIATES OF ROCHESTER

An Orthopedic facility that offers outpatient care, including X-ray services. OAR surgeons operate at Rochester General Hospitals, and area surgery centers.

Approx. 21,000 procedures/yr.

## The Challenge

The X-ray process for OAR was film based, and the long time dealer that they were working with was not providing equipment quotes that met their needs. OAR doctors and staff were very unhappy the sales process and the third party dealer. In addition, since they were film based, they had no imaging IT solutions and were accessing the PACS at the hospital to view images completed at their other location. A plan to move to Digital Radiography also meant that OAR would need an imaging IT solution of their own. It was clear that OAR needed to streamline an Imaging IT solution to improve workflow and patient care.

#### The Solution

After working with the x-ray techs as well as the IT personnel, VHCIT proposed a workflow that made sense for OAR. This solution included two new GE DR rooms with GE's UV 100 PACS solution. Their EMR now has an electronic interface to ensure that images along with patient data can be accessed remotely, via Zero Footprint Viewer (ZFP). In addition, files can be digitally sent to Medstrat to electronically apply templates creating efficiency across the board. During implementation additional needs were also discovered. We leveraged our proprietary technology, Clinical Connect, which included monitoring services and VHCIT cloud backup to increase performance and mitigate cyber security risk. The technical and clinical staff at OAR are thrilled at the improvements and productivity. VHCIT and GE worked together to make this major project simple and painless for OAR.

"VHCIT took the time to understand our needs and recommended a solution that added value to our organization. With the new PACS system we have become more efficient and improved patient care. The staff at VHCIT is very reliable and makes us their #1 priority."

- Megan Sutfin R.T. (R), Lead X-Ray Tech



# NEED MORE IN YOUR RIS/PACS SOLUTION?

Challenges facing providers and their RIS/PACS solutions, whether among smaller hospitals, outpatient clinics, or imaging centers, are extensive. The field is changing rapidly which makes it hard for imaging facilities to keep up with the technology and informatics. These problems can be formidable.

Through its solutions and partners, VHCIT delivers end-to-end support or the entire continuum of the imaging workflow.

### **VasoHealthcareIT services include:**

- GE Centricity PACS Applications
- · medQ RIS & Workflow Solutions
- · Physical & Cloud-based Storage
- · Vendor Neutral Archival
- · Technical Support; U.S.-based
- · Connectivity
- · Security
- · Training
- ·Implementation
- · Infrastructure
- · Project Management
- · Staff Augmentation

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### **OAR's Equipment**

OAR moved from Dell Rad Rooms to two Proteus XR/A rooms with Flashpad Detectors.

Contact us today to discover how we can improve your overall workflow and productivity with your existing or new equipment.

VasoHealthCareIT sales@VHCIT.com 1-844-842-4811 www.VasoHealthCareIT.com



## **Key benefits of working with VHCIT:**

- · Improved total cost of ownership
- · Customer service excellence
- · Genuine partnership experience
- · Dedicated, personally-focused IT support
- · Best-in-class vendor partners
- · 24/7/365, U.S.-based, network operations center

Contact us to speak to a VasoHealthcare IT Specialist:



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